

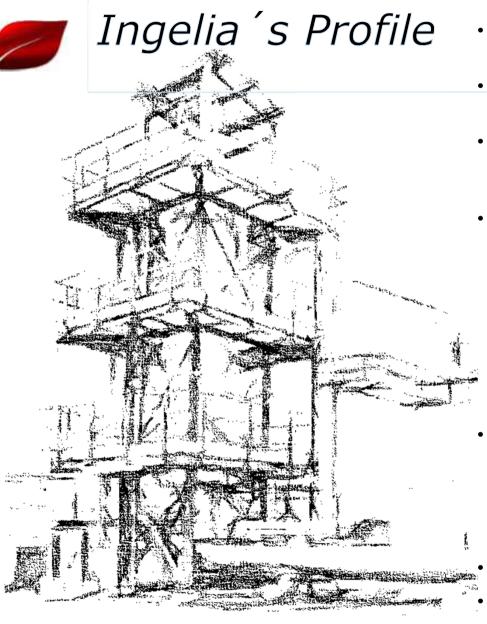






# HTC Technology Developer

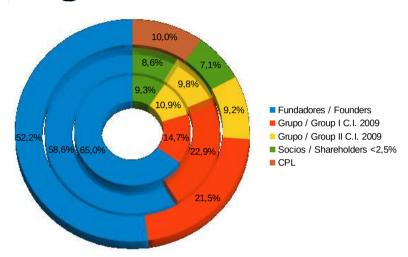
Brussels, 18th of April, 2018



- Ingelia was established in Spain in 2005. It started to develop HTC technology in 2007.
- The first industrial plant working in continuous process with HTC technology has been commissioned in Valencia in 2010.
- Patents on the process have been granted to Ingelia in Spain, USA, Mexico, Russia, Canada, European Union and and they are ongoing in other territories.
- Ingelia has been awarded with several recognitions to innovation and sustainability, among others:
  - Ulyses Prize from UNWTO in 2011 to innovation on tourism sector
  - Perseo Prize (Iberdrola group) in 2011 to Innovation on biomass sector
  - Finalist Clean Tech Open in Spain in 2012
  - El Mundo Prize (Il Corriere della Sera group) in 2013 to innovation
  - EUBIA Award in 2015 for the advancement of biomass industry
- European Comission Support:
  - FP7 Newapp Project: Financing to research of new applications of HTC technology and products in 2013
  - H2020 SME Instrument: EC Seal of Excellence 2015, 2016 and 2017
- UK Energy Research Accelerator Award 2017
- EC Watify Solution Award, 2017



# Ingelia´s Profile



Ingelia is a SME based in Valencia (Spain) owned by multinational shareholders from Spain, Austria, England and Italy. It has developed an industrial process for HTC products and works in the deployment of its technology.

Company's financial structure is 50% capital and 50% long term debt. Founders work in the company and have closed 3 increase capital rounds.

2009. First capital increase for financing the industrial prototype.

2012. Second capital increase for financing HTC product development. 2014. Third capital increase for financing the plant enlargement and commercialization of HTC products.

## nvestment on the l

### PHASE1

2006/2007

Identification of the technology for a industry/market needs

## PHASE 2

2008/2011

Technology development

## PHASE 3

2012/2014

Product development

#### PHASE 4

2015

Commercial /Technology Deployment

Industrial process commissioned in 2010

International patents on industrial process development

Awarded by UNWTO (2011), Iberdrola - Perseo award (2011), Finalist in Clean Tech Open Spain (2012), Spanish Journal 'El Mundo' (2014), EUBIA (2015) and UK Energy Research (2017)

Supported by the EC with the Seal of Excellence (2015, 2016 and 2017) and Watify 2017

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# Ingelia's process turns biowaste into biomaterials

## RECYCLED CARBON BIOMATERIALS

Biowaste



TRL 9 HTC Process (8 hours)



Bioproducts







Biopolymer



Carbon Black
Activated carbon



**BWF** 



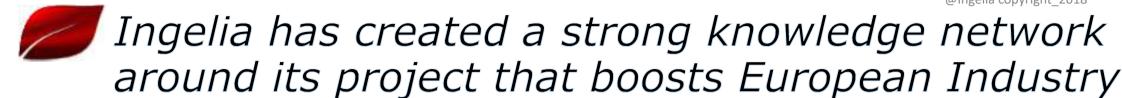
Soil ammendant



Batteries

Avoiding GHG emissions Reducing waste management costs

Circular Economy



in clean hi-tech sector

Commercial strategy involves offtakers and waste providers in projects

4 projects launched in EU through JV



Equipment Providers

Industrial providers from Petrochemical sector and Industrial heavy cement pumps



Clients

## PATENTED TECHNOLOGY

Scientists

ITQ drives HTC research agenda DTU involved in projects LCA

- ✓ 14 international patents in HTC technology and products
- ✓ Modular technology easy to scale up, fast operation
- ✓ Scada control system including Industry 4,0 standards

Financers

Offtakers

Leading European companies working on new applications for HTC products

Input material providers

Waste managers involved
In HTC projects to improve waste management system

Standards
Administrative
proceedings

Participation in JRC-STRUBIAS ISO ECHA Local adm. proceedings

conditions

Participation in

Long term debt in soft



# The biocoal commercialization

## Offtakers



## **Brokers**



- Ingelia's strategy to bring HTC technology to commercial stage has led to a partnership with offtakers and brokers, with the aim to promote the use of HTC biocoal as a green and renewable fuel.
- Ingelia works together with them on biocoal commercialization to offer our clients offtake contracts for their HTC Plants. CPL is the largest manufacturer of solid fuel and is the leading distributor of solid fuel products in the UK, delivering more tan 1 million tonnes/year in the European Market.
- WPS is a Brokerage Agency and Consultancy firm with an annual portfolio of over 2.5 Million ton of wood pellet supply under management. It has expanded its consultancy work to the Americas extending its brokerage activities there in 2012, successfully building an annual portfolio of over 2 Million ton in the region.
- A number of HTC plants are being established with offtakers providing offtake agreements for the biocoal produced.
- CPL Industries is also minority shareholder of Ingelia and is promoting Ingelia's HTC technology in the UK and Ireland, working together with UKTi support.



# Byproducts: Fertilized water

Water production comes from biomass humidity. It contains soluble elements present in the biomass which act as biofertilizers and reduce the need of chemical fertilizers preserving groundwater's quality.

Process water is suitable for biogas production.

First trials made by HAWK (Hochschule für Angewandte Wissenschaft und Kunst) in Göttingen in 2013 with Ingelia's process water.

Organic matter estraction by water gasification

After 3-7 days the organic matter content is reduced between 70-90% a gas containing 60% of methan aprox. is obtained.



- 1. Nutrient concentration by osmosis process Destination to biofertilizers market
- 2. Soil amelioration (content of organic matter and nutrients)





# The Project sustainability.

Ingelia's Biorefinery concept awarded with the EC Seal of Excellence

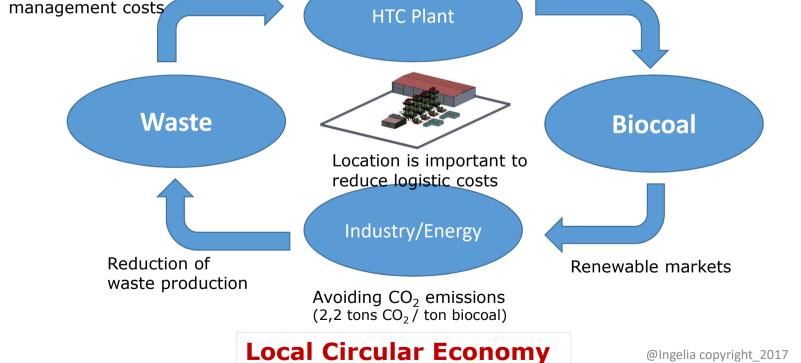
Ingelia's technology allow to scale up each plant in relation to the amount of available wet biomass in an area (municipality, industrial area or agritech industry), reducing logistic costs

and creating local value by installing local biorefineries.

Reduction of waste

Organic Waste valorization





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Green Investments



# HTC Pilot trials for organic waste streams

- FP7 Project finished in 2016. The Project objective was the valorization of different organic waste streams by means of Ingelia's technology.
- Biowaste, sewage sludge, food waste, green waste and digestate from AD plants were tested in Ingelia's HTC Plant
- · Research of market applications for HTC products
- Life cycle analysis
- 120-140 million tons/year organic residues in Europe
- Waste to energy policy encouraged by the EC
- Existing solid fuel market to place the hydrochar and other more valuable applications under research



HTC Plants deployment



50 million tons hydrochar



Further information on http://www.newapp-project.eu

- Organic waste trials for Public administrations in Valencia, England, Tuscany and País Vasco
- Sludge trials for public and private companies in Valencia, Flanders and Rome
- Food waste trials for private companies in Valencia and Germany

150 million tons OFMSW

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## Acknowledgments



























# Thank you for this opportunity!



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